About the Firm

Legal Services That Help Clients Achieve Success
For more than a century, Ballard Spahr has helped clients achieve success as *they* define it.

Responsiveness, agility, and informed business perspective are our hallmarks. Our client focus is absolute.
In every representation, business perspective informs our legal strategy. Client goals are met with outcomes that pave the way for success.

BUSINESS AND FINANCE
Our attorneys are involved in innovative projects that power cities, finance breakthroughs in life sciences and technology, and help businesses form and thrive. Our M&A/private equity group provides in-depth deal coverage, our extensive business network connects clients to funding sources, and our government relations team knows how to leverage opportunities stemming from public policy. In the public and private sectors, clients call on us for finance, securities, governance, tax, and other compliance counsel. We are nationally recognized in the consumer financial services sector and advise health care and higher education clients on investments, transactions, and compliance.

INTELLECTUAL PROPERTY
Our clients create and own some of the most valuable and recognizable intellectual property in the world, and our IP team works nationally and internationally to identify, secure, and protect it. We advise on patent, trademark, unfair competition, copyright, trade secret, Internet, and licensing matters. We offer strategic due diligence during mergers and acquisitions or portfolio restructuring, help entrepreneurs commercialize IP assets, and try IP matters in federal and state courts and before the Trademark Trial and Appeal Board, the International Trade Commission, and administrative tribunals worldwide.

LITIGATION
With more than 200 attorneys nationwide, our litigation practice is the firm’s largest. We represent clients in cases ranging from securities class actions and contractual disputes to patent infringement matters and federal and state appeals. Our litigators have experience taking the largest and most complex cases to trial, as plaintiff or defense counsel. We appear before state and federal courts and grand juries throughout the country, including the U.S. Supreme Court, as well as before boards and tribunals worldwide. We also have experience obtaining successful outcomes through arbitration, mediation, and private settlement.

PUBLIC FINANCE
With one of the premier public finance practices in the country, Ballard Spahr has participated in the issuance of more than $250 billion in tax-exempt obligations. We advise governments, nonprofits, and banking institutions in every type of bond transaction. We handle private activity financings, tax-exempt and taxable financings, new money issues, interest rate conversions, and tender offers for outstanding obligations. We also have a national reputation in the tax aspects of public finance, including arbitrage.

REAL ESTATE
Our national real estate practice provides strategic representation through every phase of a project. We are experienced in site acquisition, financing, due diligence, land use, construction, leasing, and disposition. Our capacity is among the largest and most comprehensive in the nation and covers most segments of the industry. From corporate headquarters and transportation centers to community...
With more than 500 attorneys in 13 offices throughout the United States, we combine a national scope of services with strong regional market knowledge.

What began as a two-lawyer partnership in Philadelphia in 1885 has grown into a vibrant, multipractice national firm. Our attorneys are involved in headline-making developments across a range of innovative industries and provide litigation, transactional, and regulatory legal services to many of the world’s leading businesses.

RESULTS BEYOND THE ORDINARY
Our mission, always, is to achieve the best possible outcome in collaboration with our client. We look at each question afresh, against an understanding of our client’s business, objectives, and tolerance for risk, and offer solutions that maximize the chances for successful resolution.

EXTRAORDINARY RELATIONSHIPS
Our attorneys are known for their skill but also for the strong, lasting relationships they build with clients, with colleagues, and in the community. Our full-time client services counsel meets with clients to assess our services and clients’ satisfaction. We track the latest industry developments and offer a robust lineup of free, in-house continuing legal education programs to keep clients informed. Pricing strategies reflect an understanding of our clients’ priorities, knowledge of their business, and respect for their budget.

ABOUT BALLARD SPAHR
“While embracing new approaches to the business of law, we consider adherence to our principles—Excellence, Collaboration, Respect, Opportunity—as the measure by which we judge ourselves and expect to be judged by our clients.” - Mark Stewart, Chair

OUR CLIENTS
- Life sciences companies
- Educational institutions
- Energy providers
- Financial institutions
- Government
- Health care institutions
- Investors and developers
- Technology companies
- Manufacturers
- Nonprofits
- Retail
- Telecommunications
- REITs