

**Office of Inclusion and Engagement  
Alumni Advisory Board Member**



**Alex Picou L'83**

**Experience** Alex Richard Picou is a Client Advisor and Managing Director for the Private Bank at J.P. Morgan serving High Net Worth Families, Executives and Founders. He leads New York City Metro area Private Banking wealth management teams for individuals, families, founders, foundations and not-for-profit clients. Alex focuses on understanding a client's life goals then formulating the appropriate global wealth management matrix team and strategy which will successfully address a client's situation. Alex's role also involves being an Ambassador-to-the-Firm, J.P. Morgan Chase, for clients. He joined the Private Bank at J.P. Morgan in March of 2012.

Mr. Picou's prior experience includes over twenty-two years in Investment Banking Corporate Finance serving as group head for FBR Capital Markets, KeyBanc Capital Markets, CIBC Oppenheimer and Libra Securities all in New York City. Mr. Picou started his investment banking career at Merrill Lynch Capital Markets in New York City. Prior to his investment banking career, Mr. Picou spent several years in the economic development and legal fields.

Alex's investment banking experience includes over three hundred transactions involving private and public capital markets, strategic advisory assignments, mergers and acquisitions and global privatizations.

- **Community / Corporate Involvement**
- Board Member and Head of Development Committee: Rutgers Business School -Dean's Advisory Board
- Board Chair: Dean's Diversity Advisory Council at Darden Graduate School of Business (University of Virginia)
- Board Member: Board of Trustees for the Darden Foundation at UVA (ex-officio)
- Former Board Member: Montclair Film Festival
- Former Board Member: United Neighborhood Houses of New York City
- J.P. Morgan Chase Diversity Champion: Rutgers University Recruiting and Alumni
- Former Co-Chair: Private Bank and Chase Private Client Partnership (Manhattan)
- Former Co-Chair: Private Bank and Chase Private Client Partnership (Brooklyn)
- Education
- Rutgers College of Rutgers University -B.A.; University of Pennsylvania School of Law -J.D.
- Darden Graduate School of Business at the University of Virginia -M.B.A.
- Professional licenses include FINRA Series 24, 7 and 63.