If so, consider joining other international legal professionals in an immersion program in U.S. Business Law taught by renowned faculty from Penn Law and Wharton on the campus of the University of Pennsylvania, a global, Ivy League institution. During this one-week certificate program, you will gain an understanding of how U.S. business works, starting with a short introduction to the U.S. legal system and its effect on business, and then delving into topics such as mergers and acquisitions, regulatory issues, negotiations, and deals. This dynamic program will include small group and case study work.

Penn Law will offer instruction in a number of areas of U.S. Business Law, including:

- U.S. Corporate Law
- Financial Regulations
- Corporate Finance
- Deals
- Real Estate
- Tax and Accounting
- Compliance and Corporate Governance

While there is no TOEFL minimum, a firm grasp of English is necessary because all lectures and reading materials are in English.

1 Topics subject to change
Michael Knoll is the Theodore K. Warner Professor of Law at the University of Pennsylvania Law School, a Real Estate Professor at the Wharton School, and the Co-Director of the Center for Tax Law and Policy. He also served as the Associate Dean of the Law School from 2004-2006. Professor Knoll’s research areas include Tax Policy, Tax Planning, and the application of Finance to Law. He also teaches courses on Federal Income Taxation, Corporate Finance, Taxes and Business Strategy, and Deals.

Professor Knoll is an insightful commentator on how income tax laws affect business and investment decisions and a creative proponent of how those laws could be redesigned. Much of his recent research involves the application of finance principles to questions of international tax policy, especially the connection between taxation and competitiveness. Professor Knoll’s recent research includes writings on sovereign wealth funds, private equity, international tax arbitrage, and the impact of the corporate income tax on the competitiveness of the U.S. auto industry.
Penn’s 302-acre urban campus is located in the West Philadelphia neighborhood known as University City, just across the Schuylkill River from Center City Philadelphia. Penn Law is located at 3501 Sansom Street. For an interactive campus map, please click here: http://www.facilities.upenn.edu/map.php

Stroll the campus, and you’ll find award-winning architecture and green spaces. Enter our academic buildings, and you’ll find faculty and students engaged in groundbreaking research and scholarship. Enjoy world-class cultural activities or work-out at our premier sports facilities.

Leave campus and you’re minutes from Center City, Philadelphia where many law students live – and, equally importantly, where many students have opportunities to apply the law in many real-world applications through clinics, public interest, student organizations and other activities.

It’s no wonder that our students graduate surprised at how much they like Philadelphia, the fifth-largest city in the nation. Philly is a very livable city, known for its friendliness, neighborhoods, and restaurant scene – and, of course, arts, culture and sports. It is also a historic city that is at the forefront of healthcare, technology and education.

Located on an Ivy League campus prolific in groundbreaking research and scholarship within a historic city at the forefront of healthcare, technology and education, Penn Law is an ideal home base for students interested in studying the real-world application of the law across disciplines.

James Wilson, a signer of the Declaration of Independence, framer of the Constitution and member of the first U.S. Supreme Court, in 1790 delivered the University of Pennsylvania’s first lectures in law to President George Washington and all the members of his Cabinet.

Following this auspicious beginning, Penn began offering a full-time program in law in 1850, under the leadership of George Sharswood, an innovator in legal education. Since that time, Penn Law has been at the forefront of legal education in our country.

Penn is a rare blend of an inviting, Ivy League campus in the heart of a great city.

Philadelphia is the birthplace of the U.S. Constitution. Millions around the globe are inspired by the decisions made here, which laid the bedrock foundation for the American legal system.
## U.S. BUSINESS LAW FOR THE INTERNATIONAL PRACTITIONER

**SUBJECT TO CHANGE**

### July 9 – July 13, 2018

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<tr>
<th>Morning Session</th>
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<tr>
<td>Introduction to U.S. Legal System</td>
<td>Financial Regulations</td>
<td>A Global Look at Corporate Finance</td>
<td>Tax and Accounting</td>
<td>Role of the General Counsel</td>
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<th>Afternoon Session</th>
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<td>Introduction to U.S. Corporate Law</td>
<td>Negotiations</td>
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<td>Compliance and Corporate Governance</td>
<td>Closing Ceremony</td>
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Applying

The application fee for the program is $50. The “Early Bird” application deadline is January 1, 2018. Students who apply by this date, and are accepted, will receive $250 off the program fee. The final application deadline for the program is May 1, 2018. Admission will be granted on a rolling basis, but we encourage everyone interested to apply as early as possible as there are a limited number of spots available in the program. Once admitted, a non-refundable $500 deposit will be required within two weeks of acceptance.

The online application can be found at: https://www.law.upenn.edu/academics/legaleducationprograms/application-instructions.php

Program Fee, Housing, and Meals

The program fee for the U.S. Business Law Summer Certificate Program is $2,750 ($2,500 for “Early Bird” accepted applicants) and includes all course materials. Housing and meals are not included in the program fee.

Accommodations

Penn Law has contracted with the Sheraton Hotel in University City to provide a special discounted rate of $149/night* for the period of July 9-July 12, 2018. The Sheraton Hotel is located directly across the street from the law school, and your accommodations will include the following:

- Complimentary coffee service daily
- Complimentary wireless high-speed internet in all guestrooms, meeting rooms, and public areas
- Complimentary 24-hour fitness center access and outdoor pool

*Please note that rooms are limited so it is recommended that students make their reservations as early as possible.

What to bring:

- The dress for days at Penn Law is casual. Please note the classrooms are air conditioned, so you may want to bring a sweater or jacket. Please bring one business formal outfit for the closing certificate ceremony.
- Tablet or laptop with WiFi. All reading materials will be provided digitally via WiFi.
- Philadelphia summers are hot and humid, please pack accordingly.
Transportation Information*

*You are responsible for making your own transportation arrangements to and from Penn’s campus.

From Philadelphia International Airport

- The Philadelphia International Airport is located in the Southwest section of the city, approximately 20 minutes from the University of Pennsylvania campus.
- Lady Liberty provides airport shuttle service to and from the Philadelphia International Airport, with door-to-door shuttle service to University City hotels and residences. You can reach them at (215) 724-8888.

Requirements

- We require that all participants have short-term medical insurance coverage while in the United States, carrying a minimum of $400,000 US in coverage. Although it is very unlikely that any student will experience a medical problem, please note that the United States and Pennsylvania governments and the University of Pennsylvania do not provide free medical services.
- Dental and optical insurance are not available. If you wear eyeglasses or contacts, we strongly recommend that you bring extra supplies and or prescriptions in case of an emergency.
- The University of Pennsylvania requires that students living in a dormitory or student housing be vaccinated against meningitis.

For more information, please contact: summerbusinesslaw@law.upenn.edu, 215-898-7496