SECTION I: NUTS AND BOLTS OF THE DC MARKET

1. CREDENTIALS AND COMPETITIVENESS

   **Takeaway:** DC is a very competitive legal market, arguably the most selective in the country.

2. HOURS/LIFESTYLE

   **Takeaway:** Associates in large DC law firms work hard. In terms of hours, associates tend to start between 8:00 and 9:30 am and leave between 6:30 and 8:00 pm (although they often log-in from home in the evenings).

3. COMPENSATION

   **Takeaway:** Large Washington, DC law firms (i.e., AmLaw 50) are generally on par with other major legal markets. At the largest firms, first-year compensation usually starts at $180,000 and proceeds in a lock-step fashion. Some firms are slowly beginning to experiment with alternatives to traditional lock-step compensation, although this currently remains the exception.

4. GOVERNMENT/REGULATORY FOCUS

   **Takeaway:** Many practices in Washington, DC have regulatory elements. To the extent you are interested in a practice that is regulatory in nature and have taken regulatory law or administrative law courses in law school, or have prior government experience, you should highlight this on your resume, in your cover letter, and/or during your interview. Also, during interviews, do not say you want to practice “regulatory law,” because it is not a singular practice area, but an umbrella of practice areas (i.e., antitrust, energy, communications, and health care practices have significant regulatory components). In the long term, regulatory practices seem to provide the most predictable work schedule.

5. LITIGATION - EXIT OPTIONS

   **Takeaway:** Litigation is a large but crowded market in DC. For those students thinking 5-10 or more years down the road, keep in mind that it is difficult to transition litigation expertise to an in-house position. Litigation associates who do not make, or elect not to be considered for, partner at a firm are usually left with three options: transition to the government, join a smaller firm with a corresponding reduction in compensation, or relocate outside of DC.
6. LITIGATION – ABSENCE OF COURT TIME

**Takeaway:** When interviewing for litigation positions at large firms, be careful not to place too much emphasis on the expectation of obtaining “stand up” courtroom experience at an early stage in your career. Why? Because it rarely happens unless you are very fortunate. Instead, focus more on your persuasive writing and research skills as opposed to how much you enjoyed “standing up and arguing” during moot court. Highlight your analytical strengths, legal research and strong writing skills.

7. LITIGATION VS. GOVERNMENT INVESTIGATIONS

**Takeaway:** Most students do not realize that litigation and government investigations are quite different, even though they can fall under the category of litigation at some firms. In simplified terms, litigation involves more research and writing while government investigations involve more witness interviews and document review.

8. CORPORATE ATTORNEYS

**Takeaway:** The DC market offers sophisticated transactional practices and many provide an added regulatory component. The DC corporate market, however, does not compare to the breadth and depth of New York’s corporate practices. It is worth noting that the DC offices of New York firms often do not mirror the corporate practices of their home offices. Be careful to understand the distinctions between a firm’s corporate practice in New York and DC. It is not uncommon for students interviewing in New York and DC to assume that the “one firm” motto applies to all practices in all offices. This is often not true.

9. GOVERNMENT RELATIONS/POLITICS

**Takeaway:** Although DC is a government-centric city where politics and policy are in the forefront, you should realize that it is difficult to break into government relations practices in law firms without prior experience on Capitol Hill. While DC is a political town, law firms attract attorneys with diverse political views. Generally speaking, your political leanings rarely have an impact on your interview and therefore should not be discussed.

10. THE CLASSROOM POLICY TRAP

**Takeaway:** Many people drawn to DC are policy-focused; however, the day-to-day practice of law in most large DC firms has little to do with policy issues. Some students seek to go into areas of law with underlying policy implications about which they hold strong beliefs (e.g., health care, environmental, etc.) Such interests do not necessarily correspond with what attorneys do on a daily basis—or whether they enjoy the work that stems from those interests. Keep in mind that what you study or discuss in class is much different than day-to-day practice. When researching practice areas, focus on the actual day-to-day tasks and whether you will enjoy them. Don’t limit your interest to the higher-level subject matter or policy implications.
11. INTERNATIONAL LAW

**Takeaway:** International Law is not a practice area in DC law firms. The firm’s clients may be international, or the matters they handle may have international issues, but international law is not—in itself—a practice area. Instead, for example, you will find corporate attorneys who handle cross-border transactions, project finance for international clients, or litigators who focus on international trade disputes. Similarly, international clients do not automatically mean an international law practice.

12. GOVERNMENT OPTIONS

**Takeaway:** The federal government is a great place to gain practical experience and training, and government practice generally affords a more predictable schedule than a law firm practice. For purposes of leaving the government to enter a DC law firm, firms are more likely to hire government attorneys with experience from the following agencies: (1) Department of Justice (DOJ) (i.e. the Antitrust Division or Criminal Division); (2) Securities and Exchange Commission (SEC) (i.e. Division of Corporation Finance, Division of Investment Management, Division of Enforcement, or Division of Trading and Markets); (3) Federal Trade Commission (FTC) (especially the antitrust/competition arm); (4) Food and Drug Administration (FDA); (5) Federal Energy Regulatory Commission (FERC); (6) International Trade Commission (ITC); (7) Federal Communications Commission (FCC); (8) Patent and Trademark Office (PTO); and (9) Department of Treasury.

13. GOVERNMENT/PRIVATE SECTOR INTERESTS

**Takeaway:** If you are starting in the government but want to keep your options open for a law firm in the future, here’s a rule of thumb: the more expertise you develop in connection with issues that directly affect private sector clients, the more marketable you will be. For example, at the DOJ, attorneys coming from the Antitrust Division, Tax Division, or Criminal Division and/or U.S. Attorney’s Office tend to have more market options in the private sector than those attorneys leaving the Civil Rights Division. Additionally, the SEC also tends to be a good platform for a future law firm practice since the experience is very relevant for clients requiring litigation, regulatory, and transactional support.

14. GOVERNMENT ↔ LAW FIRM

**Takeaway:** If you wish to work in government and maximize the likelihood of moving to a law firm at some point in your career, the following reflects a typical pathway:

**Years 1-3:** Law firm experience

**Benefit:** You receive training and substantive expertise. You also gain exposure to and experience with supporting the diverse needs of a range of private sector clients.
Years 3-6: Government experience with an agency or department that governs the activities of private sector clients facing specific regulatory issues.

**Benefit:** You develop an understanding of the agency or department’s perspective on legal issues, which provides context and skills to re-apply to the private sector.

Years 6-8: Return to law firm as senior associate or counsel

**Benefit:** In addition to your government experience, law firm employers will value your prior firm experience with billing time, working with private sector clients, etc. In other words, you already “know how law firms work” and this provides a smoother transition back.

*Disclaimer:* This is a typical pathway but not a “one size fits all” approach. Many attorneys begin their careers in the government and then transition successfully to law firms. The three primary factors determining the ability to move from public to private sector are practice area expertise, market demand for that expertise, and seniority (due to the corresponding billing rate implications).

15. **CONNECTIONS TO DC:**

**Takeaway #1:** DC is a transient city with many out-of-towners, but law students with a connection to DC are considered more favorably as long term investments. If you have a connection to the city (for example, if you previously lived in DC, have family or friends here) or if you have an interest in a practice area that is specific to DC, you should highlight this in your cover letter, resume, and/or during your interview.

**Takeaway #2:** If you are interviewing for positions only in DC, mention this during your interview.
16. PRACTICE AREA SELECTION

**Takeaway #1**: As a rising 2L, you do not need to know the precise type of law you want to practice. After all, how could you really know this after just one year of law school? That said, the more you can explain your potential interest in a particular practice area, the better. Demonstrating that you have researched different practice areas—and which might be a fit with your prior professional experience, training, and interests—can go a long way. Taking the time now to assess different practice areas will help you feel more confident during interviews. If you are interested in multiple practice areas (e.g., corporate or international trade), that’s fine as long as you can discuss why you are interested in those areas.

**Takeaway #2**: Don’t choose a practice area based on what is the “it” practice of the day. Choose it based on your DNA as a person, what you enjoy doing, what interests you intellectually, etc. How do you find this out? Talk to as many practicing attorneys as possible regarding their day-to-day activities and see what interests you.

17. CASTING THE BEST NET

**Takeaway #1**: To maximize your chances—or if you think you might have difficulty being competitive in the DC market—do not limit yourself to considering only firms that participate in on-campus interviews at your school. Numerous firms will consider your candidacy, even though they do not participate in on-campus interviews.

**Takeaway #2**: Do not rule out Northern Virginia, Baltimore, or Montgomery County, which have smaller offices of national and local firms. Those firms may be more flexible regarding grades.

18. COMMITMENT TO LAW FIRM PRACTICE

**Takeaway #1**: More than ever, law firms want to know that a student has a good-faith interest in practicing at their firm for more than one or two years. Firms avoid hiring, training, and investing in summer associates who signal that they only intend to stay for a short time.

**Takeaway #2**: If you are attending law school directly after completing your undergraduate degree and do not yet have work experience, it is challenging to make a compelling case during an interview as to why you are committed to something you have never tried. To help on this point, speak to as many law firm attorneys as possible, ask about their day-to-day activities, and what they enjoy (and don’t enjoy) doing. Based on these discussions, you should be able to provide a clearer, informed response.
19. **MOCK INTERVIEWS**

**Takeaway:** Failing to do a mock interview could be one of the costliest mistakes of your career. Mock interviews afford an opportunity to identify issues and perfect responses to questions regarding your background and interest in their firm or department.

20. **RESEARCH BEFORE/DURING THE INTERVIEW**

**Takeaway #1:** For law firm interviews, review the firm’s website carefully and pay attention to the following data points:

- What are the core practices? The more attorneys in a practice area, the higher odds they will need to continue hiring (assuming the practice area is busy).
- Lateral hiring – are there vacancies at the junior level in particular practice areas? If so, this could suggest a need for entry level attorneys.
- News stories and press releases – educate yourself on the recent cases/developments in certain practices and/or new hires in the DC office.

**Takeaway #2:** Call alumni, friends, or friends-of-friends to ask for any advice they might have for somebody interviewing at their firm. **Related outreach suggestion:** when contacting attorneys for advice/networking, do not be afraid to pick up the phone. Email can feel less intrusive, but students who make contact through the phone often have the best results because they make a stronger personal connection.

**Takeaway #3:** Good lawyers ask good questions. An interview is an opportunity to show your thoughtfulness and intellect with well-crafted questions. When in doubt, ask about the interviewer’s personal experience – what do they like most about practicing at the firm, what types of associates excel at the firm, what do they consider the strongest practices in the DC office, etc.

**Takeaway #4:** Do not ask administrative-type questions that often can be found online (e.g., information about hours, benefits, and salary). If you cannot find information you need, wait until you have an offer in hand (or ask the recruiting coordinator/manager directly instead of a partner or associate during an interview).

**Takeaway #5:** What firms use to sell you on the firm are not necessarily things you should ask about. For example, firms like to emphasize their commitment to pro bono. Pro bono is very important to law firms and the community, but firms are increasingly mindful of “becoming more like a business” where billable hours and profitability reign supreme. Feel free to discuss your interest in pro bono but do not make it the focus of a meeting because this could raise concern about your commitment to (or understanding of) practicing in a law firm.
Practice Area and Market Guide
Washington, DC Law Firms
Updated Spring 2017

Prepared by Garrison & Sisson, Attorney Search Firm
Washington, DC
INTRODUCTION

This guide provides you with an assessment of the current legal market in Washington, DC, with an emphasis on law firms. Organized by practice areas, this guide provides an insider’s view of the market size, hiring demand, selectivity, and popularity of practice areas. The guide reflects Garrison & Sisson’s 30 years of experience with associate-level lateral hiring in Washington, DC.

Definitions in the Market Snapshots

Market Size: Number of attorneys who practice in this area.

Hiring Demand: Among other things, the number of firms seeking to hire associates in this practice area and/or the shortage of qualified candidates.

Selectivity: How grade-focused firms tend to be in this practice area.

Popularity: The level of interest in or demand for access to this type of work. As you would expect, the higher the popularity, the more selective the firm.

A Few Considerations

This guide is a starting point. When determining which firms to list under a particular practice area, we considered, among other things, the firm’s practice group size, the practice group’s overall reputation/prestige in the field, and/or the level of recent growth experienced by the practice. To this mix we added our personal market knowledge; as such, we acknowledge the subjective nature of these perspectives.

This guide is comprehensive but not exhaustive. More importantly, it does not forecast firms’ potential hiring needs because the market constantly changes.

Interviewing Tip: You will likely be asked about practice areas of interest. Most students focus only on *what* practice area(s) they are interested in. To the extent you can also articulate *why* you are interested in a particular practice area (or areas)—based on your prior experience and/or interests—you will gain an advantage.
### ANTITRUST

**Market Size:** Large  
**Hiring Demand:** High  
**Selectivity:** Medium  
**Popularity:** Medium  

**Comments:** If you have an academic background in economics, emphasize this during your interview. Understand the differences between antitrust litigation and merger investigations/counseling.

**Firms to consider include:**
- Alston & Bird  
- Allen & Overy  
- Arnold & Porter Kaye Scholer  
- Axinn Veltrop  
- Baker Botts  
- Boies, Schiller  
- Cleary Gottlieb  
- Constantine Cannon  
- Covington & Burling  
- Crowell & Moring  
- Dechert  
- Freshfields  
- Gibson Dunn  
- Hogan Lovells  
- Hunton & Williams  
- Jones Day  
- King & Spalding  
- Latham & Watkins  
- Linklaters  
- McDermott Will & Emery  
- Morrison & Foerster  
- Morgan Lewis  
- O’Melveny & Myers  
- Orrick  
- Paul Hastings  
- Paul Weiss  
- Ropes & Gray  
- Skadden, Arps, Slate, Meagher & Flom  
- Weil Gotshal  
- White & Case  
- WilmerHale  
- Wilson Sonsini Goodrich & Rosati
BANKING/BANK REGULATORY

**Market Size:** Small/Medium

**Hiring Demand:** Medium

**Selectivity:** Medium

**Popularity:** Low

**Firms to consider include**
- Allen & Overy
- Alston & Bird
- Arnold & Porter Kaye Scholer
- Buckley Sandler
- Davis Polk
- DLA Piper
- Fried Frank
- Goodwin
- Hogan Lovells
- Hudson Cook (boutique)
- Kilpatrick Townsend
- K&L Gates
- Latham & Watkins
- Mayer Brown
- Morrison & Foerster
- Sidley Austin
- Skadden, Arps, Slate, Meagher & Flom
- WilmerHale
**BANKRUPTCY/RESTRUCTURING**

<table>
<thead>
<tr>
<th><strong>Market Size:</strong></th>
<th>Small</th>
</tr>
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<tbody>
<tr>
<td><strong>Hiring Demand:</strong></td>
<td>Low</td>
</tr>
<tr>
<td><strong>Selectivity:</strong></td>
<td>Low</td>
</tr>
<tr>
<td><strong>Popularity:</strong></td>
<td>Low</td>
</tr>
</tbody>
</table>

**Comments:** This is not a large practice area in DC, and the bankruptcy attorneys are dispersed among a number of firms. It also tends to be a partner-level dominated practice.

**Firms to consider include**
- Akin Gump
- Arent Fox
- Arnold & Porter Kaye Scholer
- Caplin Drysdale (tax boutique w/ bankruptcy litigation)
- Crowell & Moring
- Orrick
- LeClair Ryan
- McGuire Woods
- Stinson Leonard Street
- Venable
- Wiley Rein
## COMMUNICATIONS/TELECOMMUNICATIONS

<table>
<thead>
<tr>
<th>Market Size:</th>
<th>Medium</th>
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<tbody>
<tr>
<td>Hiring Demand:</td>
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</tr>
<tr>
<td>Selectivity:</td>
<td>Low/Medium</td>
</tr>
<tr>
<td>Popularity:</td>
<td>Low/Medium</td>
</tr>
<tr>
<td>Comments:</td>
<td>A niche practice area that is very DC-centric in its regulatory application.</td>
</tr>
</tbody>
</table>

**Firms to consider include:**
- Arnold & Porter Kaye Scholer
- Davis Wright Tremaine
- Cooley
- Drinker Biddle
- Hogan Lovells
- Holland & Knight
- Kelley Drye
- Kellogg Huber (boutique)
- Latham & Watkins
- Lerman Senter (boutique)
- Morgan Lewis
- Mintz Levin
- Skadden, Arps, Slate, Meagher & Flom
- Wiley Rein
- Wilkinson Barker Knauer (boutique)
- Willkie Farr
- WilmerHale
- Wiltshire & Grannis (boutique)
## CORPORATE

### CORPORATE: FINANCE

<table>
<thead>
<tr>
<th><strong>Market Size:</strong></th>
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<tbody>
<tr>
<td><strong>Hiring Demand:</strong></td>
<td>Medium/High</td>
</tr>
<tr>
<td><strong>Selectivity:</strong></td>
<td>Medium</td>
</tr>
<tr>
<td><strong>Popularity:</strong></td>
<td>Medium</td>
</tr>
<tr>
<td><strong>Comments:</strong></td>
<td>Finance encompasses lending transactions.</td>
</tr>
</tbody>
</table>

### Firms to consider include:
- Cadwalader (Structured)
- Chapman & Cutler (Structured)
- Cleary Gottlieb (Structured)
- Cooley
- Dechert
- Fried Frank
- Hogan Lovells
- Latham & Watkins
- Morrison & Foerster
- Troutman Sanders (VA)
- Vedder Price
- WilmerHale

### Northern VA practices to consider include:
- Cooley (Reston)
- DLA Piper (Reston)
- Greenberg Traurig Hogan Lovells
- Holland & Knight
- Morrison & Foerster
- Pillsbury
- Reed Smith
- Womble Carlyle Sandridge & Rice
CORPORATE: M&A AND/OR SECURITIES

Market Size: Medium  
Hiring Demand: Medium  
Selectivity: Medium  
Popularity: Medium  
Comments: Washington’s corporate practice tends to be less specialized than in NYC.

Firms to consider include:  
Akin Gump  
Arnold & Porter Kaye Scholer  
Baker Botts  
Baker & McKenzie  
Brown Rudnick  
Cooley  
Covington & Burling  
Dechert  
DLA Piper  
Fried Frank  
Gibson Dunn  
Hogan Lovells  
Kirkland & Ellis  
Latham & Watkins  
Manatt  
Mayer Brown  
Morrison & Foerster  
Pillsbury  
Sheppard Mullin  
Skadden, Arps, Slate, Meagher & Flom  
Stradley Ronan  
Eversheds Sutherland  
WilmerHale  
Wilson Sonsini Goodrich & Rosati
CORPORATE: PROJECT FINANCE

**Market Size**: Medium

**Hiring Demand**: Medium/High

**Selectivity**: Medium

**Popularity**: Medium/High

**Comments**: Foreign language proficiency is valued. Often overlaps with energy-related practices.

**Firms to consider include:**
- Akin Gump
- Baker Botts
- Clifford Chance
- DLA Piper
- Haynes and Boone
- Hogan Lovells (Baltimore Office)
- Hunton & Williams
- Milbank
- Morrison & Foerster
- Norton Rose Fulbright
- Skadden, Arps, Slate, Meagher & Flom
- Vinson & Elkins
- White & Case
**ENERGY**

**Market Size:** Large  
**Hiring Demand:** Medium  
**Selectivity:** Low  
**Popularity:** Low/Medium

**Comments:** Energy is a large practice area in Washington, DC. There are different subsets of energy law including electrical, oil/gas, and nuclear practices. (Some firms also include project finance under the energy umbrella. “Energy” is considered a regulatory practice; project finance is considered a transactional practice.)

**Firms to consider include:**  
Akin Gump  
Andrews Kurth  
Baker Botts  
Bracewell & Giuliani  
Cadwalader Eversheds Sutherland  
Hogan Lovells  
Jones Day  
King & Spalding  
Morgan Lewis  
Morrison & Foerster  
Norton Rose Fulbright  
Pillsbury  
Reed Smith  
Sidley  
Skadden, Arps, Slate, Meagher & Flom  
Spiegel & McDiarmid (boutique)  
Steptoe & Johnson  
Troutman Sanders  
Van Ness Feldman (boutique)  
Vinson & Elkins  
White & Case  
Wright & Talisman (boutique)
## ENVIRONMENTAL

<table>
<thead>
<tr>
<th>Market Size:</th>
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</thead>
<tbody>
<tr>
<td>Hiring Demand:</td>
<td>Low/Medium</td>
</tr>
<tr>
<td>Selectivity:</td>
<td>Low/Medium</td>
</tr>
<tr>
<td>Popularity:</td>
<td>Medium/High</td>
</tr>
<tr>
<td>Comments:</td>
<td>On interviews, it is helpful if you can persuasively articulate your interest in this field based on what you understand environmental lawyers do on a day-to-day basis for private sector clients.</td>
</tr>
</tbody>
</table>

**Firms to consider include:**
- Akin Gump
- Arnold & Porter Kaye Scholer
- Baker Botts
- Beveridge & Diamond (boutique)
- Bracewell & Giuliani
- Crowell & Moring
- Eversheds Sutherland
- Hogan Lovells
- Hunton & Williams
- Jones Day
- Latham & Watkins
- Morgan Lewis
- Perkins Coie
- Sidley Austin
- Skadden, Arps, Slate, Meagher & Flom
- Van Ness Feldman (energy boutique w/ environmental practice)
- Venable
ERISA/EMPLOYEE BENEFITS/EXECUTIVE COMPENSATION

<table>
<thead>
<tr>
<th>Market Size: Small</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hiring Demand: High</td>
</tr>
<tr>
<td>Selectivity: Low</td>
</tr>
<tr>
<td>Popularity: Low</td>
</tr>
<tr>
<td>Comments: Highly technical and an in-demand expertise.</td>
</tr>
</tbody>
</table>

Firms to consider include:
- Alston & Bird
- Covington & Burling
- Davis & Harman (boutique)
- Eversheds Sutherland
- Gibson Dunn
- Groom Law Group (boutique)
- Hogan Lovells
- Hunton & Williams
- Ivins, Phillips & Barker (boutique)
- Jones Day
- Kilpatrick Townsend & Stockton
- McDermott Will & Emery
- Miller & Chevalier
- Morgan Lewis
- Proskauer Rose
- Seyfarth Shaw
- Slevin & Hart (boutique)
- WilmerHale
- Venable
FOOD & DRUG ("FDA")

Market Size: Medium
Hiring Demand: High
Selectivity: Low
Popularity: Medium
Comments: Students with prior industry experience or a science background (e.g., biology) have an advantage in this area. Few in-house options in DC area.

Firms to consider include:
Alston & Bird
Arent Fox
Arnold & Porter Kaye Scholer
Buchanan Ingersoll
Covington & Burling
Goodwin
Foley Hoag
Hogan Lovells
Hyman, Phelps & McNamara (boutique)
Keller & Heckman
Kelley Drye
King & Spalding
Kleinfeld Kaplan & Becker (boutique)
Latham & Watkins
McDermott Will & Emery
Morgan Lewis
Olsson Frank Weeda (boutique)
Ropes & Gray
Sidley Austin
Venable
WilmerHale
GOVERNMENT CONTRACTS

Market Size: Medium
Hiring Demand: Medium/High
Selectivity: Low/Medium
Popularity: Low
Comments: This is a DC-specific practice area that has been active over the past decade. It incorporates litigation, transactional, and compliance work and provides access to a higher number of in-house opportunities in the DC and Northern Virginia regions.

Firms to consider include:
Arent Fox
Arnold & Porter Kaye Scholer
Bass Berry
Blank Rome
Brown Rudnick
Cooley
Covington & Burling
Crowell & Moring
Dentons
DLA Piper
Fox Rothschild
Gibson Dunn
Greenberg Traurig
Hogan Lovells
Holland & Knight
Jenner & Block
Kelley Drye
Mayer Brown
Morrison & Foerster
PillerioMazza (boutique)
Pillsbury (Northern Virginia)
Polsinelli
Rogers Joseph O’Donnell
Sheppard, Mullin, Richter & Hampton
Venable
Vinson & Elkins
Wiley Rein
GOVERNMENT RELATIONS/LOBBYING/ POLITICAL LAW

**Market Size:** Small  
**Hiring Demand:** Low  
**Selectivity:** High  
**Popularity:** High  
**Comments:** Government Relations is a high-profile practice area. It has been our experience that it is rare for a first-year associate to be hired directly into this practice absent prior hill work experience.

**Firms to consider include:**  
Allen & Overy  
Alston & Bird  
Akin Gump  
Dentons  
Drinker Biddle  
DLA Piper  
Hogan Lovells  
Holland & Knight  
Kelley Drye  
Manatt Phelps  
Perkins Coie  
Skadden, Arps, Slate, Meagher & Flom  
Squire Patton Boggs
HEALTH CARE

<table>
<thead>
<tr>
<th>Market Size:</th>
<th>Medium/Large</th>
</tr>
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<tbody>
<tr>
<td>Hiring Demand:</td>
<td>High</td>
</tr>
<tr>
<td>Selectivity:</td>
<td>Low/Medium</td>
</tr>
<tr>
<td>Popularity:</td>
<td>Medium</td>
</tr>
<tr>
<td>Comments:</td>
<td>This is an in-demand field in DC, and if you have prior industry experience, you will have an advantage.</td>
</tr>
</tbody>
</table>

Firms to consider include:
Akin Gump
Alston & Bird
Arent Fox
Arnold & Porter Kaye Scholer
Covington & Burling
Crowell & Moring
Dentons
Drinker Biddle
Epstein Becker & Green
Hogan Lovells
Jones Day
King & Spalding
Latham & Watkins
Manatt Phelps
McDermott Will & Emery
Mintz Levin
Morgan Lewis
Norton Rose Fulbright
Polsinelli
Powers, Pyles
Reed Smith
Ropes & Gray
Sidley Austin
Intellectual Property

Intellectual Property: Patent

Market Size: Large
Hiring Demand: Medium/High
Selectivity: Low/Medium
Popularity: Low/Medium

Comments: Almost all firms looking for patent attorneys require a science or engineering degree. There is a high demand for attorneys with degrees in electrical engineering, computer science, or biotechnology. Patent litigation is active in DC, which includes Section 337 litigation (handled before the International Trade Commission).

Firms to consider include:
Andrews Kurth
Arent Fox
Arnold & Porter Kaye Scholer
Baker Hostetler
Banner & Witcoff (boutique)
Buchanan Ingersoll
Cooley
Covington & Burling
Crowell & Moring
Drinker Biddle
Finnegan (boutique)
Fish & Richardson (boutique)
Foley & Lardner
Haynes & Boone
Jones Day
Kirkland & Ellis (patent litigation)
Kilpatrick Townsend & Stockton
Mayer Brown (patent litigation)
McDermott Will & Emery
Morgan Lewis
Morrison & Foerster
Paul Hastings
Quinn Emmanuel (patent litigation)
Rothwell Figg
Sidley Austin (patent litigation)
Sughrue Mion (boutique)
Sterne, Kessler, Goldstein & Fox (boutique)
Steptoe
Vinson & Elkins
Weil Gotshal (patent litigation)
Wiley Rein (patent litigation)
WilmerHale
Wilson Sonsini
Winston & Strawn
INTELLECTUAL PROPERTY: TRADEMARK/COPYRIGHT

Market Size: Small
Hiring Demand: Low
Selectivity: Medium
Popularity: High

Firms to consider include:
Arent Fox
Arnold & Porter Kaye Scholer
Baker & Hostetler
Buchanan Ingersoll & Rooney (VA)
Cooley
Dickinson Wright
DLA Piper
Drinker Biddle
Finnegan Henderson
Hogan Lovells
Katten Muchin
Kelley Drye
Kelly IP
Kilpatrick Townsend & Stockton
Mayer Brown
McDermott Will & Emery
Morgan Lewis
Sterne Kessler
Venable
### INTERNATIONAL TRADE

<table>
<thead>
<tr>
<th>Market Size</th>
<th>Medium/Large</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hiring Demand</td>
<td>Medium/High</td>
</tr>
<tr>
<td>Selectivity</td>
<td>Medium</td>
</tr>
<tr>
<td>Popularity</td>
<td>Medium/High</td>
</tr>
<tr>
<td>Comments</td>
<td>Antidumping and countervailing duty matters are poised for growth over the next two years. Note: while Section 337 Litigation falls under the ITC, this is considered a type of patent litigation.</td>
</tr>
</tbody>
</table>

**Firms to consider include:**
- Adduci Mastriani (boutique)
- Akin Gump
- Arent Fox
- Arnold & Porter Kaye Scholer
- Baker & McKenzie
- Bryan Cave
- Clifford Chance
- Covington & Burling
- Crowell & Moring
- Davis Polk
- DLA Piper
- Gibson Dunn
- Fried Frank
- Hogan Lovells
- Hughes Hubbard
- Kelley Drye
- King & Spalding
- Latham
- Miller & Chevalier
- Reed Smith
- Sidley Austin
- Skadden, Arps, Slate, Meagher & Flom
- Steptoe & Johnson
- Venable
- Vinson & Elkins
- Wiley Rein
- White & Case
INVESTMENT MANAGEMENT

Market Size: Small/Medium
Hiring Demand: Medium
Selectivity: Low
Popularity: Low

Firms to consider include:
Akin Gump
Allen & Overy
Dechert
Eversheds Sutherland
Fried Frank
Goodwin Procter
K&L Gates
Mayer Brown
Morgan Lewis
Perkins Coie
Reed Smith
Ropes & Gray
Seward Kissel
Stradley Ronon
Stevens & Young
Sullivan & Worcester
Willkie Farr
WilmerHale
Wilson Sonsini
LABOR & EMPLOYMENT

**Market Size:** Small/Medium  
**Hiring Demand:** Low/Medium  
**Selectivity:** Medium  
**Popularity:** High  

**Comments:** Labor & Employment boutiques are becoming more popular with clients because they typically charge lower rates for what some might regard as “routine” matters. If you are interested in a compliance/counseling focused labor & employment practice (as opposed to large, class-action litigations), you should consider the boutiques where you may be able to have more consistent access to the work you desire. Note: most Labor & Employment practices in DC focus on employment-side issues and represent management (not individual plaintiffs or labor unions).

**Firms to consider include:**
Akin Gump  
Baker & Hostetler  
Bredhoff & Kaiser (boutique; labor-focus)  
Cooley  
Crowell & Moring  
Ford & Harrison (boutique)  
Gibson Dunn  
Greenberg Traurig (Northern Virginia)  
Hogan Lovells  
Hunton & Williams  
Jackson Lewis (VA, boutique)  
Jones Day  
Kirkland & Ellis  
Littler Mendelson (VA, boutique)  
Morgan Lewis  
Ogletree Deakins (boutique)  
Paul Hastings  
Proskauer  
Seyfarth Shaw  
Venable  
Winston & Strawn
LITIGATION

Comments: In the DC market, litigation is often subcategorized into specific fields, a few of which are included in the section below. As a law student, it is not necessary to know which particular type of litigation you wish to specialize in, but if you can articulate a preference, do it.

A Note on Boutiques: Most litigation boutiques (especially the appellate boutiques) do not have summer programs but do hire associates upon completion of their clerkships.

LITIGATION: GENERAL

<table>
<thead>
<tr>
<th>Market Size: Large</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hiring Demand: Low/Medium</td>
</tr>
<tr>
<td>Selectivity: High</td>
</tr>
<tr>
<td>Popularity: High</td>
</tr>
</tbody>
</table>

There are many litigation practices in DC and some of the most prestigious include:
Arnold & Porter Kaye Scholer
Covington & Burling
Gibson Dunn
Hogan Lovells
Jenner & Block
Jones Day
Kirkland & Ellis
Latham & Watkins
Mayer Brown
O’Melveny & Myers
Paul Weiss
Quinn Emmanuel
Ropes & Gray
Sidley Austin
Skadden, Arps, Slate, Meagher & Flom
Steptoe & Johnson
Williams & Connolly
WilmerHale
Zuckerman Spaeder (boutique)
LITIGATION: APPELLATE

Market Size: Small

Hiring Demand: Low

Selectivity: Very High

Popularity: Very High

Comments: This is an exclusive and difficult-to-break-into practice area. A number of appellate attorneys in DC have served as U.S. Supreme Court clerks. Even if you are interested in appellate litigation, be realistic with your expectations and articulate an interest in gaining access to general litigation assignments.

Firms to consider include:

Akin Gump
Arnold & Porter Kaye Scholer
Covington & Burling
Gibson Dunn
Hogan Lovells
Jenner & Block
Jones Day
Kellogg Huber (boutique)
King & Spalding

Kirkland & Ellis
Latham & Watkins
Mayer Brown
Morrison & Foerster
O’Melveny & Myers
Robbins Russell (boutique)
Sidley Austin
Wiley Rein
Williams & Connolly
WilmerHale
LITIGATION: INSURANCE COVERAGE

Market Size: Medium
Hiring Demand: Low
Selectivity: Low/Medium
Popularity: Low

Comments: Insurance coverage (not insurance defense, which involves much smaller firms typically in the suburbs) litigation is an active area in DC. Note: firms either represent insurers or policyholders, but not both.

Firms to consider include:
Covington & Burling
Crowell & Moring
Dentons
Drinker Biddle
Gilbert LLP (boutique)
Holland & Knight
Hollingsworth (boutique)
Jenner & Block
King & Spalding
Kelley Drye
Lowenstein Sandler
Perkins Coie
Pillsbury
Shipman & Goodwin
Steptoe & Johnson
Thompson, Loss & Judge (boutique)
Troutman Sanders
Wiley Rein
LITIGATION: INTERNATIONAL ARBITRATION (INCLUDING ICSID DISPUTES)

Market Size: Small
Hiring Demand: Low
Selectivity: High
Popularity: Medium
Comments: This is a highly specialized field and language skills are helpful.

Firms to consider include:
Arnold & Porter Kaye Scholer
Cleary Gottlieb
Clifford Chance
Covington & Burling
Crowell & Moring
Curtis Mallet
DLA Piper
Foley Hoag
Hogan Lovells
Hughes Hubbard
Jones Day
King & Spalding
Lewis Baach (boutique)
Mayer Brown
Sidley Austin
Squire Patton Boggs
Steptoe
Weil Gotshal
White & Case
WilmerHale
LITIGATION: WHITE COLLAR

Market Size: Medium/Large
Hiring Demand: Low/Medium
Selectivity: Very High
Popularity: Very High
Comments: In demand and highly competitive. FCPA and internal investigations also are often categorized under the white-collar umbrella. This area may overlap with SEC enforcement investigations.

Firms to consider include:
Akin Gump
Arnold & Porter Kaye Scholer
Baker Botts
Baker & McKenzie
Cadwalader
Chadbourne & Parke
Covington & Burling
Davis Polk
Debevoise & Plimpton
DLA Piper
Gibson Dunn
Hogan Lovells
Kirkland & Ellis
Kobre & Kim (boutique)
Latham & Watkins
McDermott Will & Emery
Orrick
Paul Hastings
Paul Weiss
Robbins Russell (boutique)
Sidley Austin
Skadden, Arps, Slate, Meagher & Flom
Steptoe & Johnson
White & Case
WilmerHale
Willkie Farr
Williams & Connolly
Zuckerman Spaeder (boutique)
PRIVACY/DATA SECURITY

**Market Size:** Medium

**Hiring Demand:** High

**Selectivity:** Medium

**Popularity:** Medium

**Comments:** This is a growing practice area focusing on the privacy and security of data and information. Prior experience in the high tech/software field is beneficial. Some practices have an emphasis on privacy matters in certain industries, such as health care.

**Firms to consider include:**

Alston & Bird
Arnold & Porter Kaye Scholer
Covington & Burling
Crowell & Moring
Davis Wright
DLA Piper
Drinker Biddle
Harris Wiltshire
Hogan Lovells
Holland & Knight
Hunton & Williams
Jenner & Block
Kelley Drye
Mayer Brown
Morrison & Foerster
Orrick
Perkins Coie
Sidley Austin
Venable
Wiley Rein
Willkie Farr
Wilson Sonsini
WilmerHale
ZwillGen (boutique)
# REAL ESTATE

<table>
<thead>
<tr>
<th><strong>Market Size:</strong></th>
<th>Small/Medium</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Hiring Demand:</strong></td>
<td>Medium</td>
</tr>
<tr>
<td><strong>Selectivity:</strong></td>
<td>Low/Medium</td>
</tr>
<tr>
<td><strong>Popularity:</strong></td>
<td>Low</td>
</tr>
</tbody>
</table>

**Comments:** Traditional real estate development and acquisition practices in DC have suffered in the recent market downturns.

**Firms to consider include:**
- Arent Fox
- Arnold & Porter Kaye Scholer
- Ballard Spahr
- Cozen O'Connor
- DLA Piper
- Goulston & Storrs
- Hogan Lovells
- Holland & Knight
- Katten Muchin Rosenman
- Linowes & Blocher (boutique in Bethesda)
- Morris Manning
- Nixon Peabody (affordable housing*)
- Pillsbury Winthrop
- Reed Smith
- Reno & Cavanaugh (affordable housing*)
- Venable
- Womble Carlyle

*Affordable housing is a specialized subset of real estate with an appealing social component for some students.*
SECURITIES (SEC) ENFORCEMENT AND INVESTIGATIONS

Market Size: Medium/Large

Hiring Demand: Low/Medium

Selectivity: Medium

Popularity: Medium/High

Comments: In DC there is a distinction between securities enforcement/investigations (i.e., investigations initiated by the government) and securities litigation (i.e., shareholder suits).

Firms to consider include:

- Allen & Overy
- Arnold & Porter Kaye Scholer
- Baker & McKenzie
- Cadwalader
- Cleary & Gottlieb
- Covington & Burling
- Davis Polk
- Debevoise & Plimpton
- Dechert
- DLA Piper
- Eversheds Sutherland
- Foley & Lardner
- Freshfields
- Gibson Dunn
- Hughes Hubbard
- Jones Day
- King & Spalding
- Kobre & Kim (boutique)
- K&L Gates
- Latham & Watkins
- McDermott
- McGuireWoods
- Morgan Lewis
- Orrick
- Paul Hastings
- Paul Weiss
- Richards Kibbe (boutique)
- Ropes & Gray
- Schulte Roth
- Sidley Austin
- Skadden, Arps, Slate, Meagher & Flom
- Squire Patton Boggs
- Willkie Farr
- WilmerHale
- Zuckerman Spaeder (boutique)
TAX

**Market Size:** Medium

**Hiring Demand:** Medium

**Selectivity:** High

**Popularity:** Medium

**Comments:** Having an LL.M. in tax (or CPA qualification) is very beneficial

**Firms to consider include:**
- Alston & Bird
- Arnold & Porter Kaye Scholer
- Baker & McKenzie
- Buchanan Ingersoll
- Caplin & Drysdale (boutique)
- Covington & Burling
- Crowell & Moring
- Eversheds Sutherland
- Freshfields
- Fried, Frank, Harris, Shriver & Jacobson
- Gibson Dunn
- Hunton & Williams
- Ivins, Phillips & Barker (boutique)
- Jones Day
- Katten
- King & Spalding
- Latham & Watkins
- Linklaters
- Mayer Brown
- McDermott Will & Emery
- Miller & Chevalier
- Morgan Lewis
- Norton Rose Fulbright
- Pepper Hamilton
- Ropes & Gray
- Shearman & Sterling
- Skadden, Arps, Slate, Meagher & Flom
- Steptoe & Johnson
- White & Case
## Law Firms/Offices in Washington, DC

### Representative Examples by Size (Approximations)

<table>
<thead>
<tr>
<th>Size</th>
<th>Law Firms/Offices</th>
</tr>
</thead>
<tbody>
<tr>
<td>400 - 499</td>
<td>Arnold &amp; Porter Kaye Scholer**</td>
</tr>
<tr>
<td></td>
<td>Covington &amp; Burling**</td>
</tr>
<tr>
<td></td>
<td>Hogan Lovells**</td>
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<td></td>
<td>WilmerHale**</td>
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<tr>
<td>300 - 399</td>
<td>Crowell &amp; Moring**</td>
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<tr>
<td></td>
<td>Steptoe &amp; Johnson**</td>
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<tr>
<td>200 - 299</td>
<td>Akin Gump**</td>
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<tr>
<td></td>
<td>Arent Fox**</td>
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<tr>
<td></td>
<td>Finnegan Henderson** (IP firm)</td>
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<td></td>
<td>Jones Day***</td>
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<td></td>
<td>K&amp;L Gates***</td>
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<td></td>
<td>Latham &amp; Watkins***</td>
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<td></td>
<td>McDermott Will &amp; Emery***</td>
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<td>Morgan Lewis***</td>
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<td></td>
<td>Sidley Austin***</td>
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<td></td>
<td>Skadden, Arps, Slate, Meagher &amp; Flom***</td>
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<td></td>
<td>Squire Patton Boggs**</td>
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<td>Venable**</td>
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<td></td>
<td>Wiley Rein**</td>
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<tr>
<td></td>
<td>Williams &amp; Connolly*</td>
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<tr>
<td>100 - 200</td>
<td>Baker Botts***</td>
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<td></td>
<td>Baker Hostetler***</td>
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<td></td>
<td>Baker &amp; McKenzie***</td>
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<td>Blank Rome***</td>
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<td>Cooley***</td>
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<td>Cleary Gottlieb***</td>
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<td>Dentons***</td>
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<td></td>
<td>DLA Piper***</td>
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<td></td>
<td>Drinker Biddle***</td>
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<td></td>
<td>Eversheds Sutherland***</td>
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</tbody>
</table>
Foley & Lardner***
Gibson Dunn***
Goodwin Procter***
Holland & Knight***
Hunton & Williams***
Kelley Drye*
King & Spalding***
Kirkland & Ellis***
K&L Gates***
Mayer Brown***
Miller & Chevalier*
Nixon Peabody***
O’Melveny & Myers***
Paul Hastings***
Pillsbury***
Sterne, Kessler, Goldstein & Fox* (IP boutique)
Sughrue Mion* (IP boutique)
White & Case***
Willkie Farr & Gallagher***
Winston & Strawn***
Wilson, Sonsini, Goodrich & Rosati***

50 - 99 Attorneys in DC

Alston & Bird***
Beveridge & Diamond**
Bracewell & Giuliani***
Bryan Cave***
Buchanan Ingersoll & Rooney***
Buckley Sandler**
Cadwalader ***
Caplin & Drysdale** (tax boutique)
Davis Wright Tremaine***
Dechert***
Epstein Becker & Green***
Fish & Richardson*** (IP boutique)
Fried Frank ***
Greenberg Traurig***
Groom Law Group* (ERISA/employee benefits/tax boutique)
Hollingsworth*
Jackson & Campbell**
Jenner & Block***
Katten Muchin Rosenman***
Keller & Heckman**
Kellogg, Huber, Hansen, Todd, Evans & Figel*
Kilpatrick Townsend***
Mintz Levin***
Morrison & Foerster***
### 30 - 49 Attorneys in DC

- Andrews Kurth
- Ballard Spahr
- Banner & Witcoff (IP boutique)
- Boies, Schiller & Flexner
- Bonner Kiernan Trebach & Crociata
- Bredhoff & Kaiser
- Clifford Chance
- Cohen, Milstein, Sellers & Toll (Duane Morris)
- Feldesman Tucker Leifer Fidell
- Gilbert LLP
- Hughes Hubbard & Reed
- Hyman, Phelps & McNamara (FDA boutique)
- Ivins, Phillips & Barker (tax/ERISA/employee benefits boutique)
- Jorden Burt
- Kaye Scholer
- McGuireWoods
- Milbank
- Paul, Weiss, Rifkind, Wharton & Garrison
- Pepper Hamilton
- Perkins Coie
- Powers, Pyles, Sutter & Verville (health care and education-focused boutique)
- Proskauer
- Quinn Emanuel
- Rothwell, Figg, Ernst & Manbeck (IP boutique)
- Shearman & Sterling
- Sheppard, Mullin, Richter & Hampton
- Shook, Hardy & Bacon
- Sullivan & Cromwell
- Thompson Coburn
- Thompson Hine
- Wilkinson Barker Knauer (telecommunications boutique)
- Wiltshire Grannis (telecommunications/litigation boutique)

### 15 - 29 Attorneys in DC

- Zuckerman Spaeder (litigation boutique)
Adduci, Mastriani & Schaumberg* (international trade boutique)
Bass Berry
Brickfield Burchette Ritts & Stone* (energy boutique)
Butzel Long Tighe Patton**
Carr Maloney**
Chapman and Cutler***
Davis & Harman* (employee benefits and insurance tax boutique)
Debevoise & Plimpton***
Dickinson Wright*
Dykema Gossett***
Fitzpatrick Cella*
Fox Rothschild***
Friedlander, Misler, Sloan, Kletzkin & Och*
Faegre Baker Daniels***
Garvey Schubert Barer*
Goulston & Storrs***
Gray Plant Mooty***
Greenstein DeLorme & Luchs*
Hausfeld LLP*
Haynes & Boone***
Kenyon & Kenyon*** (IP boutique)
Kobre Kim*** (litigation boutique)
Krooth & Altman* (real estate boutique)
Lewis Baach* (litigation boutique)
Little Mendelson*** (labor and employment boutique)
Miller, Balis & O'Neil* (energy boutique)
Nelson Mullins***
Reno & Cavanaugh** (affordable housing boutique)
Robbins, Russell, Englert, Orseck, Untereiner & Sauber* (Litigation Boutique)
Roylance, Abrams, Berdo & Goodman* (IP boutique)
Sedgwick***
Shipman & Goodwin***
Shook Hardy & Bacon***
Simpson Thatcher***
Slevin & Hart* (pension and welfare funds boutique)
Spiegel McDiarmid* (energy boutique with public sector bent)
Stinson Morrison Hecker***
Stroock***
Stradley Ronon***
Vedder Price***
Weiner Brodsky* (financial services and transportation boutique)
Zuckert, Scoult & Rasenberger* (aviation boutique)
# Law Firms/Offices in Northern Virginia

## Representative Examples by Size (Approximations)

* Firm is based in Northern Virginia  
** Northern Virginia office of firm that has a larger (or primary) presence in DC

### 100+ Attorneys in Northern Virginia

<table>
<thead>
<tr>
<th>Firm Name</th>
<th>Location</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oblon Spivak McClelland Maier &amp; Neustadt* (IP boutique)</td>
<td>Alexandria</td>
<td></td>
</tr>
</tbody>
</table>

### 50 - 100 Attorneys in Northern Virginia

<table>
<thead>
<tr>
<th>Firm Name</th>
<th>Location</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Buchanan Ingersoll &amp; Rooney (Alexandria- mainly IP) (also has a smaller DC office)</td>
<td>Alexandria</td>
<td></td>
</tr>
<tr>
<td>Cooley (Reston) (also has a growing, DC office)</td>
<td>Reston</td>
<td></td>
</tr>
<tr>
<td>McGuireWoods (Tysons Corner/McLean) (also has a smaller DC office)</td>
<td>Tysons Corner/McLean</td>
<td></td>
</tr>
<tr>
<td>Odin Feldman &amp; Pittleman* (Fairfax)</td>
<td>Fairfax</td>
<td></td>
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<tr>
<td>Oliff &amp; Berridge* (IP boutique) (Alexandria)</td>
<td>Alexandria</td>
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<tr>
<td>Squire Patton Boggs**</td>
<td></td>
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<tr>
<td>Watt Tieder Hoffar &amp; Fitzgerald* (construction boutique) (Tysons Corner/McLean)</td>
<td>Tysons Corner/McLean</td>
<td></td>
</tr>
</tbody>
</table>

### 10 - 49 Attorneys in Northern Virginia

<table>
<thead>
<tr>
<th>Firm Name</th>
<th>Location</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Akerman Senterfitt (Tysons Corner/McLean)</td>
<td></td>
<td></td>
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<tr>
<td>Bean Kinney &amp; Korman* (Arlington)</td>
<td></td>
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<tr>
<td>Birch Stewart Kolasch &amp; Birch* (IP boutique) (Falls Church)</td>
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<tr>
<td>DLA Piper** (Reston)</td>
<td>Reston</td>
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<tr>
<td>Finnegan Henderson** (IP boutique) (Reston)</td>
<td>Reston</td>
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<tr>
<td>Greenblum &amp; Bernstein* (IP boutique) (Reston)</td>
<td>Reston</td>
<td></td>
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<tr>
<td>Greenberg Traurig** (Tysons Corner/McLean)</td>
<td>Tysons Corner/McLean</td>
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<tr>
<td>Hogan Lovells** (Tysons Corner/McLean)</td>
<td>Tysons Corner/McLean</td>
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<tr>
<td>Holland &amp; Knight** (Tysons Corner/McLean)</td>
<td>Tysons Corner/McLean</td>
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<tr>
<td>Hunton &amp; Williams** (Tysons Corner/McLean)</td>
<td>Tysons Corner/McLean</td>
<td></td>
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<tr>
<td>Jackson Lewis (labor/employment boutique) (Tysons Corner/McLean)</td>
<td>Tysons Corner/McLean</td>
<td></td>
</tr>
<tr>
<td>Littler** (labor/employment boutique) (Tysons Corner/McLean)</td>
<td>Tysons Corner/McLean</td>
<td></td>
</tr>
<tr>
<td>Miles &amp; Stockbridge (Tysons Corner/McLean) (firm is based in Baltimore)</td>
<td>Tysons Corner/McLean</td>
<td></td>
</tr>
<tr>
<td>Morrison &amp; Foerster** (Tysons Corner/McLean)</td>
<td>Tysons Corner/McLean</td>
<td></td>
</tr>
<tr>
<td>Nixon &amp; Vanderhye* (IP boutique) (Arlington)</td>
<td>Arlington</td>
<td></td>
</tr>
<tr>
<td>Pillsbury** (Tysons Corner/McLean)</td>
<td>Tysons Corner/McLean</td>
<td></td>
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<tr>
<td>Reed Smith** (Falls Church)</td>
<td>Falls Church</td>
<td></td>
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<tr>
<td>Troutman Sanders** (Tysons Corner/McLean)</td>
<td>Tysons Corner/McLean</td>
<td></td>
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<tr>
<td>Venable** (Tysons Corner/McLean)</td>
<td>Tysons Corner/McLean</td>
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<tr>
<td>Womble Carlyle** (Tysons Corner/McLean)</td>
<td>Tysons Corner/McLean</td>
<td></td>
</tr>
</tbody>
</table>
**Law Firms/Offices in Montgomery County, MD**

**Representative Examples by Size (Approximations)**

* Firm is based in Montgomery County
** National firm with office in Montgomery County

### 50 - 100 Attorneys in Montgomery County

<table>
<thead>
<tr>
<th>Firm Name</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lerch Early &amp; Brewer*</td>
<td>Bethesda</td>
</tr>
<tr>
<td>Offitt Kurman*</td>
<td>Bethesda</td>
</tr>
<tr>
<td>Shulman Rogers*</td>
<td>Potomac</td>
</tr>
</tbody>
</table>

### 10 - 49 Attorneys in Montgomery County

<table>
<thead>
<tr>
<th>Firm Name</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Anderson Quinn*</td>
<td>Rockville</td>
</tr>
<tr>
<td>Armstrong Donohue*</td>
<td>Rockville</td>
</tr>
<tr>
<td>Ballard Spahr**</td>
<td>Bethesda</td>
</tr>
<tr>
<td>Bregman, Berbert*</td>
<td>Bethesda</td>
</tr>
<tr>
<td>Furey, Doolan &amp; Abell*</td>
<td>Chevy Chase</td>
</tr>
<tr>
<td>Gleason, Flynn, Emig &amp; Fogleman*</td>
<td>Rockville</td>
</tr>
<tr>
<td>Linowes &amp; Blocher*</td>
<td>Bethesda</td>
</tr>
<tr>
<td>McCarthy Wilson*</td>
<td>Rockville</td>
</tr>
<tr>
<td>Miles &amp; Stockbridge (based in Baltimore)</td>
<td>Rockville</td>
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<tr>
<td>Miller, Miller &amp; Canby*</td>
<td>Rockville</td>
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<tr>
<td>Paley Rothman*</td>
<td>Bethesda</td>
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<tr>
<td>Selzer Gurvitch*</td>
<td>Bethesda</td>
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<tr>
<td>Stein Sperling*</td>
<td>Rockville</td>
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<tr>
<td>Venable**</td>
<td>Rockville</td>
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