

# **PRAVEEN KOSURI**

UNIVERSITY OF PENNSYLVANIA LAW SCHOOL  
3501 SANSOM ST., PHILADELPHIA, PA 19104  
[pkosuri@law.upenn.edu](mailto:pkosuri@law.upenn.edu)

## **ACADEMIC APPOINTMENTS**

UNIVERSITY OF PENNSYLVANIA LAW SCHOOL	
Deputy Dean for Clinical Education	2019 to Present
Practice Professor of Law	2012 to Present
Director, Entrepreneurship Legal Clinic	2007 to Present
Associate Practice Professor of Law	2007 to 2012
UNIVERSITY OF CHICAGO LAW SCHOOL	
Lecturer in Law / Assistant Director– IJ Clinic on Entrepreneurship	2005 to 2007
NORTHWESTERN UNIVERSITY SCHOOL OF LAW	
Adjunct Professor	2002 to 2005

## **OTHER TEACHING AND ACADEMIC EXPERIENCE**

NATIONAL INSTITUTE OF TRIAL ADVOCACY	
Faculty	2013 to Present
EWING KAUFFMAN FOUNDATION, ENTREPRENEURSHIP.ORG – ELAW	
Founding Editorial Board Member	2008 to 2022

## **COURSES**

ENTREPRENEURSHIP LEGAL CLINIC  
Live-client clinical course focused on teaching lawyering competencies through transactional representation of social ventures, economic development projects, and community entrepreneurs.

LEGAL ETHICS FOR BUSINESS LAWYERS  
Professional responsibility course focusing on ethical issues that arise in representing businesses and organizations.

SILICON VALLEY ECOSYSTEM  
Short immersion course designed to take place in the San Francisco bay area and introduce students to issues at the intersection of law, business, and finance.

ENTREPRENEURSHIP & THE LAW  
Seminar covering the legal aspects of entrepreneurship including finance, strategy, and structuring and lawyering skills such as interviewing, negotiation and counseling.

#### NEGOTIATION AND DISPUTE RESOLUTION

Upper-level simulation based course introducing students to various types of negotiations including distributive, multi-party, business transactions, and litigation settlement. Also explored negotiation theory and ethics.

#### TRIAL ADVOCACY

Simulated trial skills course engaging students in all aspects of trial preparation and techniques including how to use motions, depositions, written discovery, expert witnesses, exhibits, and technology as effective litigation tools and culminating in conducting a full bench trial on a civil matter and jury trial on a criminal matter.

#### PRE-TRIAL ADVOCACY

Course focusing on fundamental pretrial litigation strategies and skills, including creation and evaluation of legal and factual theories, motion practice, interviewing clients, discovery planning, depositions, and pretrial preparation. The class employs a variety of learning methodologies, including lectures, small group discussions, simulated exercises, and oral arguments.

#### INTERNATIONAL STRATEGIC CRISIS NEGOTIATION EXERCISE (U.S. ARMY WAR COLLEGE SIMULATION)

#### WISTAR INSTITUTE EXTERNSHIP

#### ACLU EXTERNSHIP

#### FEDERAL DEFENDER'S CAPITAL HABEAS UNIT EXTERNSHIP

#### PENNSYLVANIA INNOCENCE PROJECT

#### U.S. ATTORNEY'S OFFICE EXTERNSHIP

#### PHILADELPHIA DISTRICT ATTORNEY EXTERNSHIP

#### MONTGOMERY COUNTY DISTRICT ATTORNEY EXTERNSHIP

#### PENNSYLVANIA HUMAN RELATIONS COMMITTEE EXTERNSHIP

### **PUBLICATIONS**

*Democratizing Entrepreneurship 2.0*, (with Bernice Grant) (forthcoming).

*Nowhere to Run To, Nowhere to Hide*, (with Lynnise Pantin) 28 CLIN. L. REV. 199 (2021).

*Handbook for New Clinical Teachers – 8<sup>th</sup> Edition – Clinical Course Design*, Editor (2019).

*Democratizing Entrepreneurship: Online Documents, Tools, and Startup Know-How*, (with Jeff Thomas and Bernice Grant) 26:1 J. AFFORDABLE HOUSING & COMMUNITY DEV. 193 (2017).

*Beyond Gilson: The Art of Business Lawyering*, 19:2 LEWIS & CLARK L. REV. 463 (2015) – Invited Symposium.

*Losing My Religion: The Place of Social Justice in Clinical Legal Education*, 32:2 B.C. J.L. & SOC. JUST. 331 (2012) – Invited Symposium.

*“Impact” in 3D – Maximizing Impact Through a Transactional Clinic*, 18 CLIN. L. REV. 1 (2011).

*Clinical Legal Education at a Generational Crossroads: X Marks the Spot*, 17 CLIN. L. REV. 205 (2010).

*How to Run A Transactional Clinic*, available at [entrepreneurship.org](http://www.entrepreneurship.org/Entrepreneurship-Law/Topic-Overviews/Transactional-Clinics-Overview.aspx):  
<http://www.entrepreneurship.org/Entrepreneurship-Law/Topic-Overviews/Transactional-Clinics-Overview.aspx> (last visited January 22, 2014).

*You Too Can Create a Simulation Exercise (or Even a Course)*, 2009 TRANSACTIONS: THE TENNESSEE JOURNAL OF BUSINESS LAW 101 (Special Report 2009) (with James Hogg, Daniel Jaffe & Jeff Leslie).

## **SELECTED PRESENTATIONS**

*Navigating the Complexities of the Clinical Teaching Market*  
AALS CLINICAL CONFERENCE  
SAN FRANCISCO, CA (APRIL 2023)

*Democratizing Entrepreneurship 2.0*  
NYU LAW SCHOOL – CLINICAL LAW REVIEW WORKSHOP  
NEW YORK, NY (OCTOBER 2022)

*Navigating the Complexities of the Clinical Teaching Market*  
AALS CLINICAL CONFERENCE  
VIRTUAL (MAY 2022)

*Current Fundraising Trends for StartUps*  
PHILLY TECH WEEK  
PHILADELPHIA, PA (MAY 2022)

*Looking Back, Thinking Forward: A Discussion of COVID-19’s Impact on the Rights and Protections of Workers and Small Businesses*  
MARYLAND JOURNAL OF RACE, RELIGION, GENDER & CLASS SYMPOSIUM  
BALTIMORE, MARYLAND (FEBRUARY 2022) (VIRTUAL)

*Social Entrepreneurship & the Law*  
WILLIAM & MARY BUSINESS LAW REVIEW SYMPOSIUM  
WILLIAMSBURG, VA (MARCH 2021) (VIRTUAL)

*How to Finance Your Startup*  
BALLARD SPAHR – BALLARD ACADEMY FOR STUDENT ENTREPRENEURS (BASE)  
PHILADELPHIA, PA (MARCH 2021) (VIRTUAL)

*Whether It's Time to Form a Legal Master's Association*  
4<sup>TH</sup> LEGAL MASTERS CONFERENCE (MARCH 2021) (VIRTUAL)

*What's Next: East Coast v. West Coast Lawyering*  
BALLARD SPAHR – BUSINESS CONFERENCE  
PHILADELPHIA, PA (JUNE 2020) (VIRTUAL)

*Social Justice and Transactional Clinical Work*  
SEALS ANNUAL CONFERENCE  
BOCA RATON, FL (AUGUST 2019)

*How Technology is Changing Transactional Practice and What it Means for Law Schools*  
FORDHAM LAW SCHOOL, BELLET CHAIR SYMPOSIUM: TECHNOLOGY INNOVATIONS IN LEGAL  
EDUCATION AND LEGAL SERVICES  
NEW YORK, NY (JUNE 2019)

*The Changing Face of Practice: Incorporating Modern Practices into Clinical Teaching*  
UNIVERSITY OF CALIFORNIA – BERKELEY SCHOOL OF LAW – TRANSACTIONAL CLINICAL  
CONFERENCE  
BERKELEY, CALIFORNIA (MAY 2019)

*Missed Opportunities – The Untapped Talent of Underrepresented Entrepreneurs*  
FORDHAM LAW SCHOOL – STARTUP LAWNCHPAD CONFERENCE  
NEW YORK, NY (SEPT. 2018)

*Disrupting the Academy: Teaching Entrepreneurship in Law Schools*  
IIT CHICAGO-KENT LAW SCHOOL – TRANSACTIONAL CLINICAL CONFERENCE  
CHICAGO, IL (APRIL 2018)

*Access to Justice*  
AALS ANNUAL MEETING (TRANSACTIONAL LAW SECTION)  
SAN DIEGO, CA (JANUARY 2018)

*The Future of Social Justice – Keynote address*  
LSU LAW SCHOOL -- SOUTHERN CLINICAL LAW CONFERENCE  
BATON ROUGE, LA (OCTOBER 2017)

*DIY Legal: Startup Law's Makeover*  
NYU LAW SCHOOL – CLINICAL LAW REVIEW WORKSHOP  
NEW YORK, NY (SEPTEMBER 2017)

*Democratizing Entrepreneurship*  
UNIVERSITY OF PENNSYLVANIA LAW SCHOOL – TRANSACTIONAL CLINICAL CONFERENCE  
PHILADELPHIA, PA (JUNE 2017)

*Transactional Pro Bono*  
UNIVERSITY OF PENNSYLVANIA LAW SCHOOL, JOURNAL OF BUSINESS LAW SYMPOSIUM  
PHILADELPHIA, PA (FEBRUARY 2017)

*The Future of Clinical Legal Education*  
NORTHWESTERN PRITZKER SCHOOL OF LAW  
CHICAGO, IL (JANUARY 2017)

*Implicit Bias in Law Teaching*  
Co-Producer  
AALS ANNUAL MEETING  
SAN FRANCISCO, CA (JANUARY 2017)

*The Other Case Method*

EMORY UNIVERSITY SCHOOL OF LAW, TEACHING TRANSACTIONAL LAW AND SKILLS  
CONFERENCE  
ATLANTA, GA (JUNE 2016)

*The Other Case Method*  
UNIVERSITY OF BALTIMORE LAW SCHOOL, TRANSACTIONAL CLINICAL CONFERENCE  
BALTIMORE, MD (APRIL 2016)

*Starting Up and Winding Down*  
UNIVERSITY OF PENNSYLVANIA LAW SCHOOL, JOURNAL OF BUSINESS LAW SYMPOSIUM  
PHILADELPHIA, PA (FEBRUARY 2016)

*Town Hall on the Future of Legal Education*  
PENNSYLVANIA BAR INSTITUTE  
ONLINE WEBINAR (OCTOBER 2015)

*The Impact of Technology on Legal Practice – The Role of Law Schools*  
IE LAW SCHOOL  
MADRID, SPAIN (MAY 2015)

*Start Me Up: Disrupting the Law School Curriculum with Entrepreneurial Frameworks*  
AALS CLINICAL CONFERENCE  
RANCH MIRAGE, CA (MAY 2015)

*The Art of Business Lawyering*  
LEWIS & CLARK LAW SCHOOL  
PORTLAND, OR (OCTOBER 2014)

*Beyond Gilson: The Art of Business Lawyering*  
NYU LAW SCHOOL – CLINICAL LAW REVIEW WORKSHOP  
NEW YORK, NY (SEPTEMBER 2014)

*The Expanding Mission of Clinical Legal Education*  
UNIVERSITY OF MARYLAND LAW SCHOOL  
BALTIMORE, MD (APRIL 2014)

*Cross-Fertilization: Integrating Diverse Clinical Pedagogies*  
AALS CLINICAL CONFERENCE (PLENARY SESSION)  
SAN JUAN, PUERTO RICO (MAY 2013)

*Breaking Out of the Box: Integrating Diverse Pedagogies in a Transactional Clinic*  
UNIVERSITY OF TEXAS LAW SCHOOL, TRANSACTIONAL CLINICAL CONFERENCE  
AUSTIN, TX (APRIL 2013)

*Microfinance Plus: The Expansion Of Micro-services And Community Impact*  
WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA, MICROFINANCE CONFERENCE  
PHILADELPHIA, PA (MARCH 2013)

*Power Through Numbers, The Evolution and Uses of Crowdfunding*  
UNIVERSITY OF PENNSYLVANIA, WHARTON'S SOCIAL IMPACT CONFERENCE,  
PHILADELPHIA, PA (NOVEMBER 2012)

*The Evolving Art of 'Practice Ready': the Past, Present and Future of Clinical Legal Education,  
Three Generations and Two Tiers*  
ST. LOUIS UNIVERSITY LAW SCHOOL, MIDWEST CLINICAL CONFERENCE  
ST. LOUIS, MO (NOVEMBER 2012)

*Food for Thought: Creating Economic Opportunity Through Food Lawyering*  
TRANSACTIONAL CLINICAL CONFERENCE / AALS CLINICAL CONFERENCE

LOS ANGELES, CA, (APRIL 2012)

*“Impact” in 3D – Maximizing Impact Through Transactional Clinics*  
GEORGETOWN UNIVERSITY LAW CENTER  
WASHINGTON D.C. (FEBRUARY 2012)

*Legal Aspects of Social Entrepreneurship*  
WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA, SOCIAL IMPACT CONFERENCE,  
PHILADELPHIA, PA (FEBRUARY 2012)

*The Way to Carnegie: Practice, Practice, Practice—Questions of Social Justice*  
BOSTON COLLEGE LAW SCHOOL  
BOSTON, MA (OCTOBER 2011)

*How Multiple Cooks Make Broth – Decision making and Organizational Clients*  
AALS CLINICAL CONFERENCE  
SEATTLE, WA, (JUNE 2011)

*The Role of Social Justice in Clinical Legal Education*  
UNIVERSITY OF PENNSYLVANIA LAW SCHOOL  
PHILADELPHIA, PA (MAY 2011)

*Generational Clash: How Three Generations Can Come Together To Build The Law School Clinic of the Future*  
SOCIETY OF AMERICAN LAW TEACHERS CONFERENCE  
HONOLULU, HI (DECEMBER 2010)

*Impact – It’s Not Just for Litigation Anymore: Expanding the Realm of Impact Work Through a Transactional Clinic*  
UCLA LAW SCHOOL / IALS INTERNATIONAL CLINICAL CONFERENCE  
LAKE ARROWHEAD, CA (NOVEMBER 2010)

*Transactional and Business Clinics, Small Group Leader*  
AALS CLINICAL CONFERENCE  
BALTIMORE, MD (MAY 2010)

*Teaching Business Concepts to Law Students: Does a Business Lawyer Need to Understand Business?*  
ARIZONA STATE LAW SCHOOL, TRANSACTIONAL CLINICAL CONFERENCE  
PHOENIX, AZ (APRIL 2010)

*Coaching Millennials: Re-Examining the Foundations and Future of Clinical Legal Education in Teaching to a New Generation*  
AALS CLINICAL CONFERENCE  
CLEVELAND, OH, (2009)

*Multi-term vs. Single Term Clinics, Intelligent Design or Predetermined Destiny?*  
WAYNE STATE LAW SCHOOL, TRANSACTIONAL CLINICAL CONFERENCE  
DETROIT, MI (2008)

*The Basics and Beyond: Simulated Deals Courses*  
EMORY UNIVERSITY LAW SCHOOL  
ATLANTA, GA (2008)

*CLE: Pro Bono for Transactional Attorneys*  
VOLPE AND KOENIG, PC  
PHILADELPHIA, PA (2008)

## **INSTITUTIONAL SERVICE**

### **FACULTY COMMITTEES:**

EDUCATIONAL PROGRAMS COMMITTEE  
ACADEMIC STANDING COMMITTEE  
LEGAL EDUCATION PROGRAMS COMMITTEE (CHAIR)  
JD/MBA COMMITTEE  
BUILDING COMMITTEE  
TECHNOLOGY COMMITTEE  
LIBRARY COMMITTEE  
CAREER PLANNING AND PLACEMENT COMMITTEE  
AD HOC EXPERIENTIAL EDUCATION COMMITTEE

### **SEARCH COMMITTEES:**

EXTERNSHIP DIRECTOR SEARCH COMMITTEE  
PRACTICE PROFESSOR SEARCH COMMITTEE (CHAIR)  
ASSOCIATE DEAN FOR COMMUNICATIONS SEARCH COMMITTEE  
DETKIN INTELLECTUAL PROPERTY CLINIC DIRECTOR SEARCH COMMITTEE  
TRANSNATIONAL LEGAL CLINIC DIRECTOR SEARCH COMMITTEE  
ENTREPRENEURSHIP LEGAL CLINIC CLINICAL SUPERVISOR SEARCH COMMITTEE (CHAIR)  
CIVIL PRACTICE CLINIC CLINICAL SUPERVISOR SEARCH COMMITTEE  
LEGAL PRACTICE SKILLS FACULTY SEARCH COMMITTEE  
GITTS LEGAL CLINICS ADMINISTRATIVE DIRECTOR SEARCH COMMITTEE (CHAIR)

### **OTHER COMMITTEES:**

FUTURE OF THE PROFESSION INITIATIVE ADVISORY BOARD  
INNOVATION & ENTREPRENEURSHIP WORKING GROUP  
FACULTY MENTOR TO STUDENT ORGANIZATIONS: PENN ENTREPRENEURSHIP & INNOVATION  
CLUB, URBAN LAW VENTURES, MICROFINANCE AND SOCIAL ENTREPRENEURSHIP GROUP

## **BOARD AND COMMUNITY INVOLVEMENT**

CLEA NEW CLINICIANS CONFERENCE  
*Co-Chair (2022 – 2023)*

AALS TRANSACTIONAL LAW & SKILLS SECTION  
*Executive Committee (2021 – Present)*

CLINICAL LEGAL EDUCATION ASSOCIATION (CLEA)  
*Treasurer (2014 – 2020)*  
*Executive Committee (2014 – 2020)*  
*Board of Directors (2013 – 2020)*  
*Awards Committee (2019 – Present)*  
*New Clinicians' Conference Planning Committee (2016 – Present) (Co-Chair 2022-23)*  
*New Clinicians' Handbook Editorial Board 8<sup>th</sup> Edition – Clinical Course Design (2019)*

ABA ACCREDITATION SITE TEAM MEMBER  
*Columbia Law School (2017-2018)*

TRANSACTIONAL CLINICS CONFERENCE PLANNING COMMITTEE  
*Chair (2012, 2017)*

AALS CLINICAL SECTION – ANNUAL MEETING PLANNING COMMITTEE  
*Co-Chair (2016 – 2017)*

MICDS – BOARD OF VISITORS  
*Board Member (2016 – 2020)*

CLINICAL LAW REVIEW EDITORIAL BOARD SELECTION COMMITTEE  
*Selection Committee Member (2015 - Present)*

LUTHERAN SETTLEMENT HOUSE  
*Executive Committee (2013 – 2014)*  
*Governance Committee (2011 – 2014)*  
*Development Committee (2011 – 2014)*  
*Treasurer (2012 – 2013)*  
*Board of Directors (2011 – 2014)*

PHILADELPHIA VIP, LAWWORKS  
*Steering Committee (2010 – 2012)*

DUKE UNIVERSITY  
*Alumni Admissions Advisory Committee (1995 – 2010)*

NORTH AMERICAN SOUTH ASIAN BAR ASSOCIATION (NASABA)  
*Co-Chair, Legal Educators Committee (2008- 2010); Governance Committee (2007 – 2008)*

CHICAGO YOUTH PROGRAMS  
*Board of Directors (2006 – 2008)*

ALLIANCE OF BAR ASSOCIATIONS, COOK COUNTY, IL  
*Judicial Evaluation Committee, (1999 – 2006)*

## **OTHER PROFESSIONAL EXPERIENCE**

KRASNOW SAUNDERS, LLP  
Business Transactions and Business Litigation

Chicago, IL



CREDIT SUISSE FIRST BOSTON  
Global Industrial and Services Group (Investment Banking)

Chicago, IL/ New York, NY

COOK COUNTY PUBLIC DEFENDER'S OFFICE  
Assistant Public Defender

Chicago, IL

**EDUCATION**

UNIVERSITY OF CHICAGO, GRADUATE SCHOOL OF BUSINESS (NOW BOOTH)  
M.B.A. (Strategy and Finance)

Chicago, IL

WASHINGTON UNIVERSITY, SCHOOL OF LAW  
J.D.

St. Louis, MO

DUKE UNIVERSITY  
A.B. (History)

Durham, NC

**BAR ADMISSIONS**

*Illinois, Missouri, Pennsylvania, Northern District of Illinois, and U.S. Supreme Court*