

# **MICHAEL T. MURPHY**

University of Pennsylvania Carey Law School  
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## **WORK EXPERIENCE**

### **UNIVERSITY OF PENNSYLVANIA CAREY LAW SCHOOL, Philadelphia, PA**

*Supervisor and Lecturer, Entrepreneurship Legal Clinic (ELC), July 2018 to Present*

Course planning, teaching, supervising, and mentoring law students in a live-client clinical course focused on transactional representation of social ventures, economic development projects, and community entrepreneurs.

Assisting clinic students in developing and enhancing core competencies needed for successful lawyering, including client interviewing, case planning, client counseling, problem solving, legal research and writing, ethical decision-making, negotiation, and presentation skills.

Focusing student mentoring and supervision on professionalism, non-judgmental self-awareness and building positivity in self-directed experiential learning.

Assisted in pivoting clinic seminar, client representation and supervision to entirely remote operations in March 2020.

Drafted successful proposal for the ELC's admission into JPMorgan Chase's "Force For Good" technology development program and assisting in ongoing reboot of ELC's StartUp Kit online resource guide

Faculty supervisor for externships: Securities and Exchange Commission, SeniorLaw Center Coach, "The Closer" national transactional law competition, 2020 and 2021.

Chair, Clinical Legal Education Association (CLEA) Communications Committee.

Organizing committee member and technical lead, CLEA and AALS Clinical Legal Section 2020 Virtual Conference.

Executive committee member, AALS Section on Balance in Legal Education (2021-2024).

Instructor, business law courses, Penn Law Summer Academy, 2018 and 2019.

### **WALL STREET MAGNATE, LLC, Philadelphia, PA**

*Co-Founder, January 2020 to Present*

Leading business development of app-based securities trading simulator.

### **DREXEL UNIVERSITY SCHOOL OF LAW, Philadelphia, PA**

*Adjunct Professor of Law, Fall 2014 to 2018*

Originated "E-Discovery and Digital Evidence," upper-level course.

Member, faculty committee on best practices for student engagement.

### **SEI INVESTMENTS COMPANY, Oaks, PA**

*Corporate Counsel, April 2016 to June 2018*

Advised Private Banking business line of publicly-traded financial services technology company on legal matters including risk management, information management, and data security.

Primarily responsible for negotiation of new sales contracts, amendments, and annual re-contracting of investment product outsourcing agreements.

Day-to-day legal contact for issues arising from client relationships spanning over 150 clients.

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## **WORK EXPERIENCE (Continued)**

### **BRAINDO INTERACTIVE CONSULTING**, Philadelphia, PA

*General Counsel and Content Strategist, April 2015 to March 2016*

Originated legal role at a rapidly-growing startup digital marketing consultancy.

Advised managing partners on all areas of legal matters, contracts, data security, human resources, and litigation.

### **BLANK ROME, LLP**, Philadelphia, PA

*Senior Associate, Commercial Litigation, Labor & Employment Groups, Jan. 2007 to March 2015*

Provided risk analysis and counseled clients in disputes and litigation and compliance with federal and state employment laws.

E-Discovery SME experience included consulting on firm policy, drafting litigation holds, subpoenas, and motion practice. Frequent presenter at internal firm training sessions.

Supervised attorneys in document reviews and investigations, including the use of data analytics and coding technology. Managed evidentiary databases of over a million pages.

### **PENNSYLVANIA SUPREME COURT**, West Conshohocken, PA

*Law Clerk, Justice Sandra Schultz-Newman (retired Dec. 2006), Aug. 2006 to Dec. 2006*

## **EDUCATION**

### **UNIVERSITY OF MICHIGAN LAW SCHOOL**, Ann Arbor, MI

*Juris Doctor, May 2006*

Executive Notes Editor, Michigan Journal of Race & Law.

Editor-in-Chief, *Res Gestae* student newspaper.

Recipient of the Irving Stenn, Jr. Award, presented to the student for outstanding contributions to the well-being and strength of the law school.

### **OAKLAND UNIVERSITY**, Rochester, MI

*Bachelor of Arts in Journalism, Magna Cum Laude, May 2001*

Outstanding Graduating Senior, School of Rhetoric, Communications & Journalism.

## **PUBLICATIONS**

*The Search for Clarity in an Attorney's Duty to Google, (Forthcoming, Fall 2021, Legal Communication & Rhetoric: JALWD)*

Discussing recent rulings where lawyers have been found to violate a professional duty by failing to conduct an internet search for relevant information about a transactional or litigation matter, and proposing modified rule of professional conduct to address this issue.

Media Coverage: [Penn Law Website, Oct. 15, 2020](#); ["Case in Point" Podcast, Nov. 5, 2020](#)

*How Working with Entrepreneurs Makes Law Students into Happier, Healthier Lawyers*

Chapter in book on clinical legal education in Routledge Legal Pedagogy Series, forthcoming 2022. Examining shared perspective between student attorneys and clients in entrepreneurship legal clinics and how those clinics help students establish a confident and healthy professional identity through exposure to a growth mindset.

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### **PUBLICATIONS (Continued)**

*Just and Speedy: Rule 1 Sanctions for Luddite Attorneys*, 25 GEO. MASON L. REV. 36 (2017).

Arguing that sanctions under Rule 1 of the FRCP may be available to judges to compel attorneys to use time- and money-saving technology.

*Occam's Phaser: Making Proportional Discovery (Finally) Work in Litigation by Requiring Phased Discovery*, 4 STAN. J. COMPLEX LITIG. 89 (2016).

Arguing that judges should require phased discovery to satisfy the proportionality requirements of the revised Rule 26 of the FRCP.

*Affirming Michigan's Action*, 31 DAYTON L. REV. 127 (2006) (co-author).

Rebutting an article that suggested that professors should use "civil disobedience" to counteract affirmative action in college admissions.

"10 Tips for Crafting a Document Retention Policy," *Corporate Counsel Magazine*, Feb. 23, 2015.

"Is Deletion of a Key Document After Notice Spoliation?," *The Legal Intelligencer*, Jan. 5, 2015.

"Proposed Federal Rules Will Discourage Document Dumps," *The Legal Intelligencer*, Dec. 31, 2013.

### **PRESENTATIONS (Partial List)**

"On Death, Divorce, and Corporate Dissolution: Startup Lawyers as Storytellers," Eighth Applied Legal Storytelling Conference, Forthcoming July 2021 (Co-presenter).

"Hybrid Learning for a Hybrid Practice: Insight on Legal Education from the Unique JD Class of 2020," CALIcon2021, Forthcoming June 2021.

"Zooming into the Future of Skills-Based Teaching," Emory Law's Seventh Biennial Conference on the Teaching of Transactional Law and Skills, Forthcoming June 2021 (Co-presenter).

"Experiential Legal Education Through Brainstorming at Improv Comedy's 'Speed of Fun,'" AALS Section in Balance in Legal Education's Summer 2021 Speed Idea-Sharing Series on Promoting Well-Being in Law School, Forthcoming June 2021.

"'Not Great, Bob!': Forming an Honest Answer to the Question 'How Are You?,'" AALS Section in Balance in Legal Education's Summer 2021 Speed Idea-Sharing Series on Promoting Well-Being in Law School, Forthcoming June 2021.

"Turning Down the Static: Fine-tuning Feedback, Supervision and Difficult Conversations," 2021 AALS Conference on Clinical Legal Education, April 30, 2021 (Co-presenter).

["Five Tips to Reduce Distractions while Videoconferencing from Home,"](#) AALS/CLEA Virtual Conference, Video Submission, July 2020.

Panelist and Judge for the Shark Tank Competition at the "Law 2030: A Global Conversation about the Future of the Profession" conference at Penn Law on February 28, 2020.

"Wondering How to Give Effective Feedback to Your Students? 5 Tips on Where to Start," 2019 Midwest Clinical Legal Education Conference, University of Michigan Law School, Ann Arbor, MI, Oct. 18, 2019 (Co-presenter).

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## **PRESENTATIONS (continued)**

Clinical Case Rounds Presentation, 2019 Midwest Clinical Legal Education Conference, University of Michigan Law School, Ann Arbor, MI, Oct. 18, 2019.

“Current Issues in E-Discovery: Big Data and Beyond,” Pennsylvania Bar Institute (PBI) (Course Organizer, Moderator and Presenter), Philadelphia, PA, March 27, 2019.

“Introduction to Digital Evidence,” PBI Seminar, Philadelphia, PA, Aug. 25, 2016, Aug. 24, 2017, Aug. 16, 2018.

“What You Should Know About the New Federal Rules,” Panel, Brehon Law Society, Philadelphia, PA, May 18, 2016.

“FRCP and Document Retention: Prepare to Qualify,” Thomson Reuters Webcast, March 11, 2016.

“Document Retention: Planning for the Known Unknown,” Thomson Reuters Webcast, April 29, 2015.

## **AWARDS AND ACCOMPLISHMENTS**

Award-winning storyteller; [Audience Favorite, FirstPersonArts StorySlam GrandSlam](#), November 2019.

Stories have been featured on WHYY-Philadelphia’s “NewsWorks Tonight”, WHYY’s “CommonSpace” podcast, WNYC’s “The Takeaway,” and the FirstPersonArts #US podcast.

Chair of “The Dude Hates Cancer” annual charity bowling tournament ([thedudehatescancer.com](http://thedudehatescancer.com)), benefitting the Leukemia & Lymphoma Society, raised over \$660,000 to fight blood cancers.

Playwright, “This Is What’s Left,” Old Academy Players, East Falls, PA, July 2019.

Recipient of Blank Rome’s “Pro Bono Hero” Award in 2014 for work on behalf of senior citizens.

Named to the First Judicial District of Pennsylvania Pro Bono Roll of Honor from 2008 to 2014.

## **ADMISSIONS**

Pennsylvania, New Jersey, and before the U.S. Supreme Court.

## **INTERESTS**

Foster parent and advocacy, improvised and stand-up comedy, watching terrible science fiction and horror movies, music nerd, hound dog rescue, jogging/very slow “running.”