

MELANIE M. McMENAMIN
(215)898-8044 • mmcmenam@law.upenn.edu

ACADEMIC & TEACHING EXPERIENCE:

University of Pennsylvania Law School, Philadelphia, PA July 2009-Present
Clinical Supervisor and Lecturer, Entrepreneurship Legal Clinic (ELC)

- Co-manage clinical project that provides direct pro bono transactional legal services to for-profit and non-profit entrepreneurs from around the region through the work of supervised law student counselors. See www.pennelc.com for representative work.
- Co-teach course accompanying live-client work of the ELC, which surveys topics including entrepreneurial clients, professionalism, interviewing, drafting, entity selection, social entrepreneurship, business literacy and entrepreneurial lawyering, utilizing methodologies including case studies, in-class exercises, simulations, lectures and seminar discussion.
- Supervise upper level student externships (Delaware Riverkeeper, U.S. Attorney's Office and Women's Law Project) and annual participation of law student team in Transactional Lawyering Meet hosted by the Earle Mack School of Law at Drexel University.
- Career Planning & Placement Committee.

OTHER PROFESSIONAL EXPERIENCE:

The Caring Center, Philadelphia, PA 2010 - Present
Board of Directors, Chair of Strategic Planning Committee

Dechert LLP, Philadelphia, PA 2003 - June 2009
Associate, Finance and Real Estate Group (FRE)

- Counseled institutional lenders in the origination of over \$5B of commercial mortgage and mezzanine loans secured by underlying collateral including domestic and international hotel-resorts, office, multi-family, and mall (single and multi-property structures), as well as the execution of secondary market loan transactions including sales, securitizations, participations and other co-lender arrangements, and loan workouts and modifications.
- Developed and led practice group training sessions for incoming and junior associates.
- Redesigned partner-associate mentoring program as a member of FRE associates' committee. Served on firm's worldwide associates' committee by election of peers.

Orrick, Herrington & Sutcliffe LLP, New York, NY 2002
Summer Associate

Neighborhood Economic Development Advocacy Project, New York, NY 2001
Summer Intern

- Developed educational materials on predatory mortgage lending, payday lending and the secondary market for residential mortgages.
- Conducted community training sessions on financial justice and financial literacy issues.
- Assisted in management of New Yorkers for Responsible Lending coalition.

Stroock & Stroock & Lavan LLP, New York, NY 1997 – 2000
Legal Assistant, Structured Finance and Corporate Securities Group

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EDUCATION:

University of Pennsylvania Law School, Philadelphia, PA 2003
J.D. *Cum laude*, Order of the Coif
Activities: Legal Writing Instructor, *Journal of Law and Social Change*,
American Constitution Society (Founding Member)

Georgetown University, Washington, DC 1997
B.S.B.A. *Cum laude*, International Business Major, Government Minor
Activities: NCAA Division I Women's Lacrosse, Semester Abroad at University of Melbourne,
Melbourne Australia

PRESENTATIONS:

Following a Calling: Bringing Social Justice into Business. Panelist. University of Pennsylvania Law School, March 18, 2010. Hosted by Christian Legal Society.

Marketing Green: Finding the Words, Finding Your Audience and Doing it Legally. Moderator. The Wharton School of the University of Pennsylvania, June 24, 2010. Hosted by Wharton Small Business Development Center and Sustainable Business Network of Philadelphia.

Presentation on Community Service and Local Engagement by University of Pennsylvania. Presenter. First Thursday Community Meeting, Walnut West Library, October 7, 2010. Hosted by University of Pennsylvania's Office of Government and Community Affairs.

Presentation to University of Pennsylvania Board of Trustees Neighborhood Initiatives Committee. Presenter. Presented on work of the ELC in the West Philadelphia community. October 28, 2010.

Ask an Expert @ breadboard. Presenter. Led an informal discussion and answered questions regarding legal issues facing small businesses and entrepreneurs. NextFab Studio, Philadelphia, PA, December 8, 2010.